



Entrepreneurship

Internationally recognised entrepreneurial ecosystem

+400
innovative
startups
supported in
10 years

+ 750 M€
turnover

+ 3,000
people
employed

***** Survival rate:
77% at 10 years

6 incubation
spaces

1 international
entrepreneurship
centre



At the centre of the innovation and entrepreneurship ecosystem



Policies and leadership

Finance

Top-tier industrial framework

Market

Human capital

Support infrastructures

Science and technology

Offering to the entrepreneurial ecosystem



Mentoring and guidance throughout the entire process



Incubation and acceleration spaces

Non-repayable grant programmes

Support services for creation and growth

Investment funds

Support in talent recruitment and management

Favourable taxation



Incubation spaces

6 incubators

- BIC Bizkaia
- BIC Bizkaia Ezkerraldea
- Design Kabi
- NIC - Nagusi Intelligence Center
- ZITEK UPV/EHU
- DeustoKabi

8,423 m²

94

incubated startups

516

jobs

118 M€

turnover





Acceleration spaces

B Accelerator Tower - BAT International entrepreneurship centre

Located in Bizkaia Tower, **it is one of the most important open innovation hubs in southern Europe**, the best connected and a unique model of public-private collaboration

A magnet for entrepreneurial talent and innovation, where startups, companies, investors and the public administration work together

8.000 m²

9 floors

+140

international hubs connected

800

people
85% occupancy

106

startups

42

corporations

50

- Universities
- Technology centres
- Investment agents

Entrepreneurship grant programmes

Creation of innovative companies

Development of innovative business projects

Analyse the viability of projects to create companies or business units within existing companies

Up to
60,000 €

Creation of new innovative companies

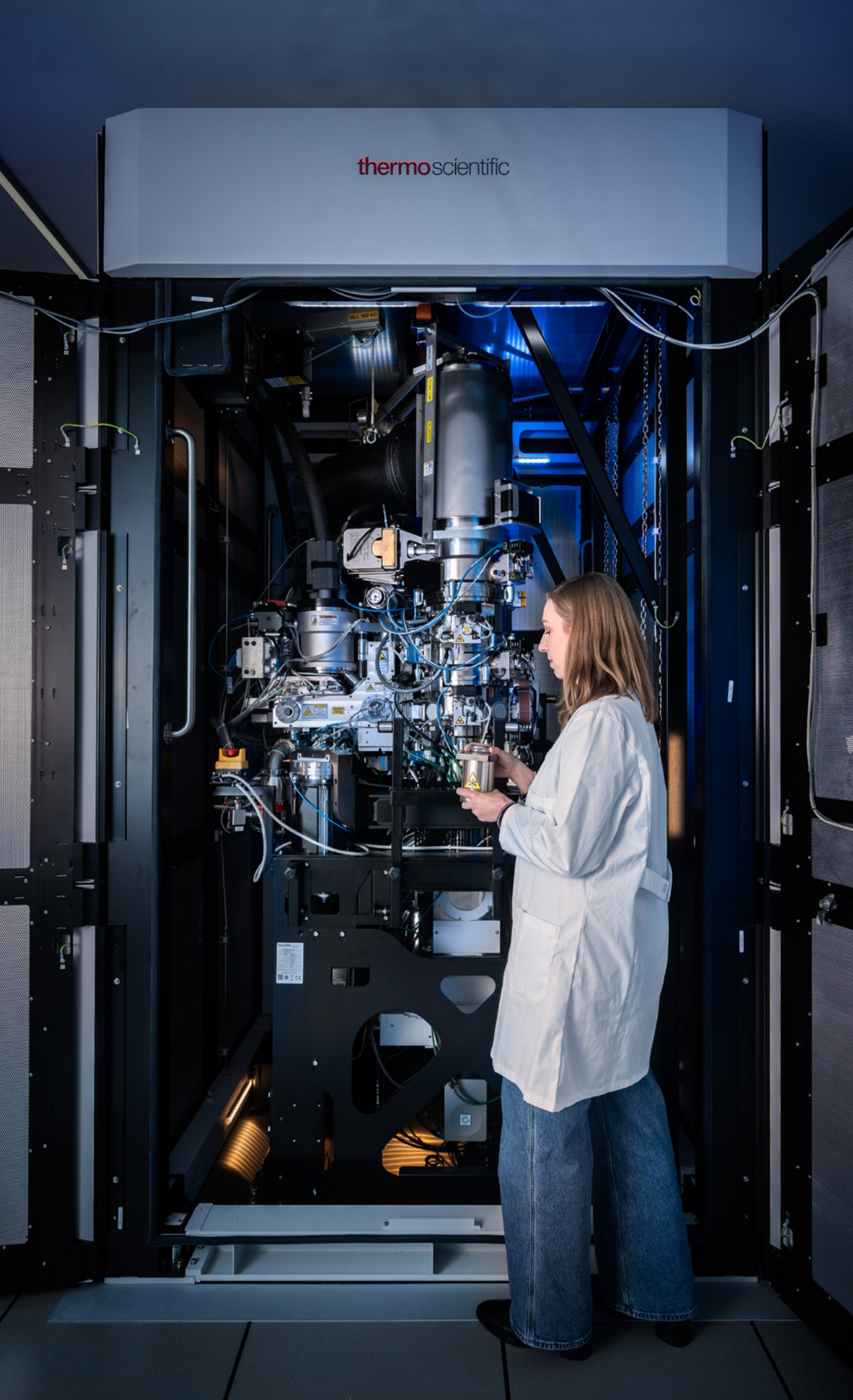
Startup of new innovative companies

Up to
85,000 €

Business project acceleration

Accelerate the growth of new innovative companies by supporting projects with high growth potential

Up to
20,000 €



Growth grant programmes

Innovation

Innovation and investment

Technological and non-technological innovation projects in processes, products, organisation, people or markets

Up to
120,000 €

5-100

Innovation, internationalisation and investment

High-impact projects that affect two or more of the following areas: innovation, internationalisation and investment

Up to
500,000 €

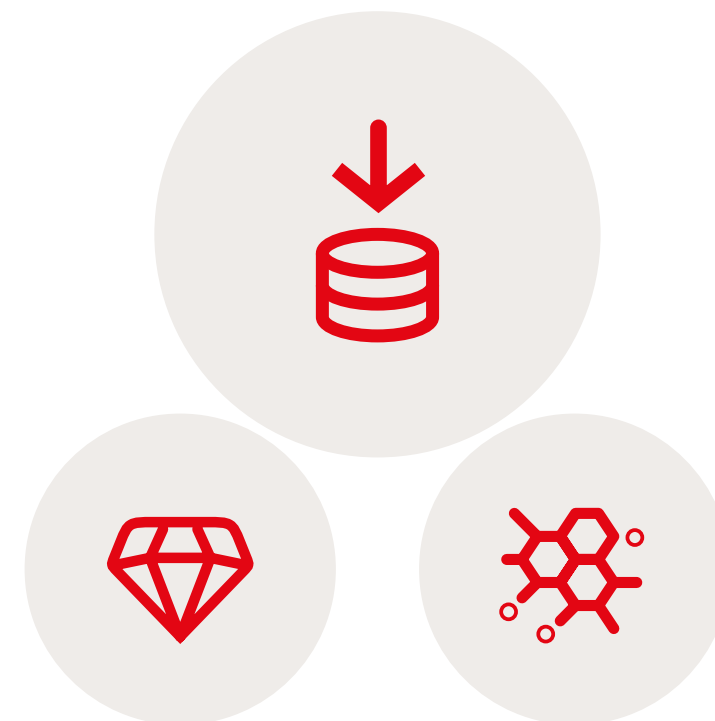
10-249

Internationalisation

Internationalisation projects for companies entering markets that account for less than 5% of their turnover

Up to
80,000 €

5-100



Digitalisation

Basic

Basic digitalisation projects

Up to
80,000 €

5-250

Advanced

Advanced digitalisation projects

Up to
140,000 €

5-250

Green transition

Investments

Investments leading to reduced environmental impact

Up to
100,000 €

5-250

Environmental innovation projects

Innovation or improvement projects in companies with significant environmental impact

Up to
140,000 €

5-250

Entrepreneurship support service

Entrepreneurial business helpdesk

Advice on setting up a company quickly in 72 hours

Prestaekin

Specialised training to foster knowledge and develop skills in the key areas of entrepreneurship

Mentoring

Service that connects mentors with extensive business experience to high-growth business projects to accelerate those projects

Investment rounds

Support for entrepreneurial teams in the search for financial resources to ensure their growth and sustainability through:

- Training programmes to successfully finance their startups
- Investment forums to facilitate contact between startups and investment agents

Beaz acceleration programme

Acceleration of startups with high growth potential through:

- Equity participation of up to 100,000 euros via Seed Capital Bizkaia
- Tailor-made business growth training
- Access to mentor advice
- Access to Bat B Accelerator Tower



Investment funds

Fund I

Participative loans or equity participation in innovative startups or spin-offs to support their consolidation and growth

Up to
450,000 €

FEIS Fund

Participative loans or equity participation in startups, SMEs or spin-offs with a social impact

Up to
600,000 €

Bi Fund

Participative loans or equity participation in established small and medium-sized companies with a strong innovative focus and preferably technology-based, with potential for growth and job creation

Up to
1,000,000 €

Crowdfunding Bizkaia

Equity platform to cofinance newly created innovative projects

Support in talent recruitment and management



Attraction of talent

Promote the attraction and repatriation of talent of highly qualified people with extensive professional experience who live and work outside the Basque Country

Up to
30,000 €

Relocation

Service that helps companies inform professionals they wish to attract or have already attracted about administrative or bureaucratic matters in Bizkaia

Dual career & spouses programme

Service that helps spouses and family members integrate both socially and professionally and become more familiar with our business and employment ecosystem

Employer branding

Service aimed at initiating or improving the employer branding process to attract and retain talent through awareness-raising programmes, training and the design of a roadmap for talent development in the company

Favourable tax system

Comprehensive support throughout the creation and growth of your startup **can be combined with attractive tax advantages** for startups and founders

Founders or individual investors

- 35% deduction in personal income tax for investments in innovative companies
- On exit, 50% of capital gains are exempt, and if reinvested in a startup, a technology company or an innovative project, the exemption covers 100%

Impatriates

- Special regime for employees coming from abroad: Up to 50% of salary is not taxed for 11 years
- Income derived from assets located abroad is not taxed

Startups

- New employees
Deduction of 25% of annual gross salary (maximum of 7,560 euros)
- 10% deduction on investments in new non-current assets (such as patents or machinery)

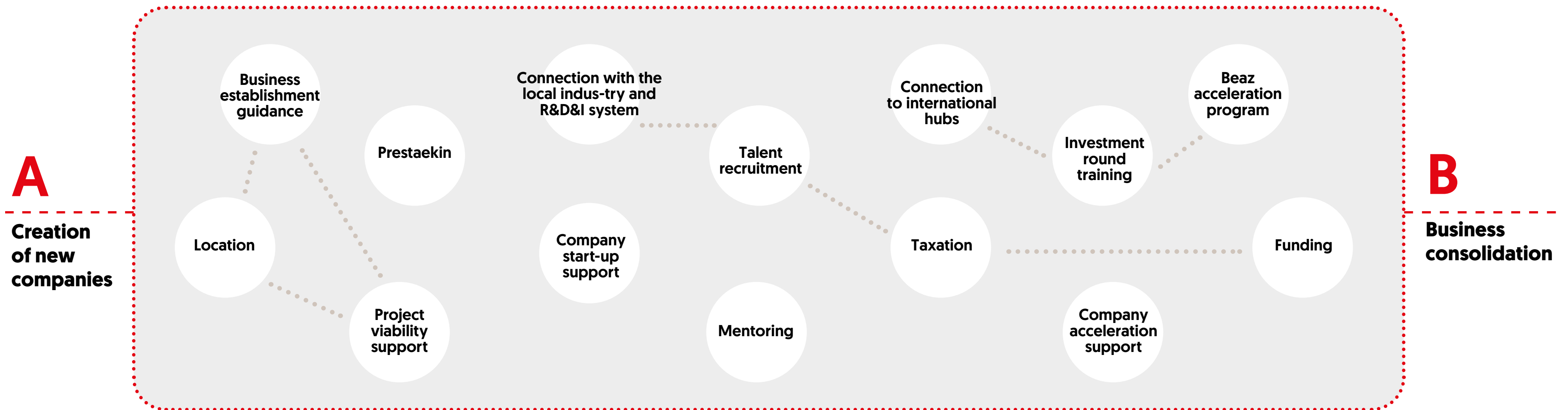
Deductions for R&D&I

- R&D activities up to 70% deduction
- Technological innovation activities 15-20% deduction
- Transfer of R&D&I tax credits for tax-exempt funds in place of deductions



Our proposal

A tailor-made solution for every business project



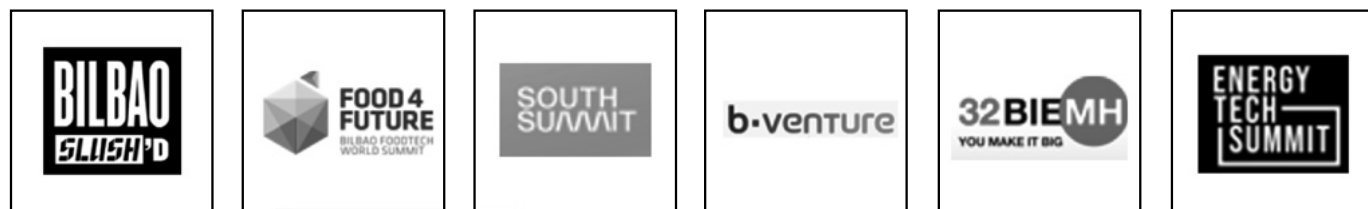
*** Personalised support and ad-vice**

+ 500
companies
take part in our advanced ser-vices itinerary

+ 1,900
contacts
with companies and agents in the entrepreneurship and innovation ecosystem

In an innovative, dynamic eco-system open to collaboration and networking

Flagship entrepreneurship events



International acceleration programmes



Support to explore and establish your business in Bizkaia

Soft landing

First three-month stay free at BAT (B Accelerator Tower)

* Personalised support
and advice



Tax and legal advice to better understand the advantages and necessary steps to create a company in Bizkaia



Talent search: We support you in finding junior or senior professionals to join your startup



Visa and relocation services: Personal advice for obtaining visas and finding housing or schools. We also support the in-tegration of your partner



Grants and services: We advise you on understanding and applying for grants, even before establishing yourself here



Location: We help you identify the best location to establish your company, taking into account your specific needs



Networking: We connect you and your team with technology centres, universities, potential suppliers, other startups or companies to help you seize opportunities and start working